

CON Determination Form Relocation of a Health Care Facility

All persons who are requesting a determination from the Office of Health Strategy (“OHS”) as to whether a CON is required for their proposed relocation of a health care facility must complete this Form 2020. The completed form **must be filed electronically** through the OHS’ single point of access, its [CON Web Portal](#).

First time Portal users must register prior to submitting any documents. To register, click here: [Certificate of Need Web Portal](#)

For any questions, please email HSP@ct.gov or call (860) 418-7001.

SECTION I. PETITIONER INFORMATION

If this proposal has more than two Petitioners, please attach a separate sheet, supplying the same information for each Petitioner in the format presented in the following table.

	Petitioner	Petitioner
Full Legal Name	Yale New Haven Hospital	
Doing Business As		
Name of Parent Corporation	Yale New Haven Health Services Corporation	
Petitioner’s Mailing Address, if Post Office (PO) Box, include a street mailing address for Certified Mail	789 Howard Avenue New Haven CT 06519	
What is the Petitioner’s Status: P for profit and NP for Nonprofit	NP	
Contact Person at Facility , including Title/Position: This Individual at the facility will be the Petitioner’s Designee to receive all correspondence in this matter.	Jeryl Topalian Director, Strategy & Regulatory Planning	
Contact Person’s Mailing Address, if PO Box, include a street mailing address for Certified Mail	200 Orchard Street Room 403 E New Haven CT 06511	
Contact Person’s Telephone Number	203-215-7872	
Contact Person’s Fax Number		
Contact Person’s e-mail Address	Jeryl.topalian@ynhh.org	

SECTION II. INFORMATION ON PROPOSED RELOCATION

Please provide a description of the proposed relocation, highlighting each of its important aspects, on at least one, but not more than two separate 8.5" X 11" sheets of paper. At a minimum each of the following elements need to be addressed, if applicable.

Name of the Health Care Facility: Adult Sleep Center

Current Location: 1291 Boston Post Road Suite 202, Madison, CT 06443

Proposed Location: 8 Devine Street, North Haven, CT 06473

Current Population Served: Patients seeking sleep services in the towns of: Guilford, Madison, Branford, New Haven, Clinton, Hamden, Old Saybrook, East Haven, Westbrook, West Haven, and North Haven

Proposed Population Served: Population served is not expected to change.

Current Payer Mix: Medicare 37%, Commercial 51.5%, Medicaid 9.75%, Self-pay 1.75%

Proposed Payer Mix: Same as current payer mix.

Any other information that the Petitioner deems relevant:

The Petitioner proposes to relocate sleep medicine services currently provided at 1291 Boston Post Road in Madison to 8 Devine Street in North Haven. The North Haven location currently provides the same sleep services as the Madison location and the population served and payer mix is not expected to change.

The sleep medicine program provides care for a broad spectrum of sleep disorders and is accredited by the American Academy of Sleep Medicine. Program providers evaluate, diagnose, and treat disorders including sleep apnea, insomnia, narcolepsy, movement disorders, and snoring with advanced programs in apnea management including Inspire, a therapy that opens a patient's airway during sleep. Implementing a coordinated approach through both in-lab and home studies, the sleep program also treats sleep apnea-related seizure disorders, shift work-related disorders, and parasomnias (sleep walking/talking and abnormal sleep behavior).

Currently, patient utilization at the Madison site is low with only 203 studies performed in-lab in FY 2021 and 317 studies conducted in-lab in FY 2022 (see [Table A](#)). Consistent with local and national trends demonstrating a shift to care at home, many patients are choosing home sleep tests (HSTs) as an alternative to tests performed at the lab. This type of test is performed with a portable-monitoring device that is small and easy to use at home. As shown in [Table A](#), 70% of all tests in FY 2021 and 61% of all tests in FY 2022, provided by the Madison site, occurred at home rather than in the sleep lab.

Table A: Sleep Center Utilization						
	<i>Madison</i>			<i>North Haven</i>		
	In Lab	HST	Total studies	In Lab	HST	Total studies
FY 2021 Utilization	203	470	673	1472	1505	2977
	30%	70%	100%	49%	51%	100%
FY 2022 Utilization	317	492	809	1684	1508	3192
	39%	61%	100%	53%	47%	100%

The Madison and North Haven sleep center sites have overlapping service areas and serve predominantly the same patient population and payer mix.

Home studies will continue to be made available throughout all towns currently served by the Madison and North Haven locations. In FY 2022, most patients originating from towns along the shoreline nearby the Madison site opted for HSTs rather than the in-lab studies: Clinton (69% HST), Killingworth (67% HST), Westbrook (79% HST), Old Saybrook (72% HST) and Old Lyme (75%). As patient preference reflects an increase in HSTs, the relocation of the Madison site will not impact the population currently served by that site, and patients in those towns will continue to be able to receive HST's in their home. In addition, the small number of patients seeking an in-lab testing experience, as an alternative to the Madison location, will continue to have access to sleep services at the North Haven site and the Yale Sleep Medicine Program at the L+M Sleep Testing Center at 224 Gold Star Highway in Groton.

Relocation of the sleep medicine program at 1291 Boston Post Road in Madison to the North Haven location will enhance access with an increase in the number of available appointments, staff and beds. With this proposal, the three (3) Madison-based lab study beds will transfer to North Haven which will increase the capacity at that location from 52 studies per week to 64 studies per week (3,328 patients per year). Following the proposed relocation, the small number of patients from Madison seeking in-lab testing will easily be accommodated at the North Haven site.

The relocation from Madison to North Haven also provides patients access to a variety of other medical services offered on site. The North Haven Campus is home to expert specialists such as the Winchester Center for Lung Disease, Heart and Vascular Center, a Smilow Cancer Hospital Care Center, and more routine health care needs such as blood draw, radiology/imaging and walk-in care. The proposed location is easily accessible from major highways, and offers free, on-site parking.

YNHH submits this proposal to the Office of Health Strategy (OHS) pursuant to Connecticut General Statutes (CGS) §19a-639c(a)¹ and maintains that the population

¹ Pursuant to CGS §19a-639c(a), "Any health care facility that proposes to relocate a facility shall submit a letter to
OHS Revision 3/29/19
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served, and the payer mix will not change as a result of the proposed relocation to North Haven. YNHH seeks a determination from OHS that CON approval is not required for the proposed relocation as services will continue to be provided in the same manner, with the same and additional care providers at the proposed location. These services are also provided at several alternate sites within the same service area.

Thank you for your consideration.

the unit... In addition to the requirements prescribed in said subsection (c), in such letter the health care facility shall demonstrate to the satisfaction of the unit that the population served by the health care facility and the payer mix will not substantially change as a result of the facility's proposed relocation."

SECTION V. AFFIDAVIT

(Each Petitioner must submit a completed Affidavit.)

Petitioner: Yale New Haven Hospital

Project Title: Relocation of Adult Sleep Center at 1291 Boston Post Road, Madison

I, Keith B. Churchwell, CEO of Yale New Haven Hospital, being duly sworn, depose and state that the information provided in this CON Determination form is true and accurate to the best of my knowledge.

Keith B. Churchwell
Signature

1/31/2023
Date

Subscribed and sworn to before me on January 31, 2023

Keisha C. Boykin
Notary Public/Commissioner of Superior Court

My commission expires: 8-31-2023

